



NH Monthly Indicators

July 2018

Housing price bubble chatter has increased this summer, as market observers attempt to predict the next residential real estate shift. It is too early to predict a change from higher prices and lower inventory, but the common markers that caused the last housing cooldown are present. Wages are up but not at the same pace as home prices, leading to the kind of affordability concerns that can cause fewer sales at lower prices. At the same time, demand is still outpacing what is available for sale in many markets.

New Listings were up 0.4 percent for single family homes but decreased 2.6 percent for condo properties. Pending Sales increased 17.8 percent for single family homes and 7.5 percent for condo properties.

The Median Sales Price was up 10.7 percent to \$298,850 for single family homes and 2.9 percent to \$202,500 for condo properties. Months Supply of Inventory decreased 19.1 percent for single family units and 32.4 percent for condo units.

Consumer spending on home goods and renovations are up, and more people are entering the workforce. Employed people spending money is good for the housing market. Meanwhile, GDP growth was 4.1% in the second quarter, the strongest showing since 2014. Housing starts are down, but that is more reflective of low supply than anything else. With a growing economy, solid lending practices and the potential for improved inventory from new listing and building activity, market balance is more likely than a bubble.

Monthly Snapshot

+ 1.6%

One-Year Change in
Single Family
Closed Sales

+ 10.7%

One-Year Change in
Single Family
Median Sales Price

+ 10.5%

One-Year Change in
Single Family
Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2017	7-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,858	1,888	+ 1.6%	9,561	9,542	- 0.2%
Median Sales Price		\$270,000	\$298,850	+ 10.7%	\$265,000	\$282,500	+ 6.6%
\$ Volume of Closed Sales (in millions)		\$577.1	\$637.6	+ 10.5%	\$2,906.3	\$3,085.2	+ 6.2%
Days on Market		51	42	- 17.6%	71	65	- 8.5%
Pending Sales		1,762	2,075	+ 17.8%	11,126	11,455	+ 3.0%
Months Supply		4.7	3.8	- 19.1%	--	--	--
New Listings		2,329	2,339	+ 0.4%	15,462	15,145	- 2.1%
Homes for Sale		6,968	5,840	- 16.2%	--	--	--
Pct. of List Price Received		98.7%	98.8%	+ 0.1%	98.1%	98.3%	+ 0.2%
Affordability Index		143	122	- 14.7%	146	129	- 11.6%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



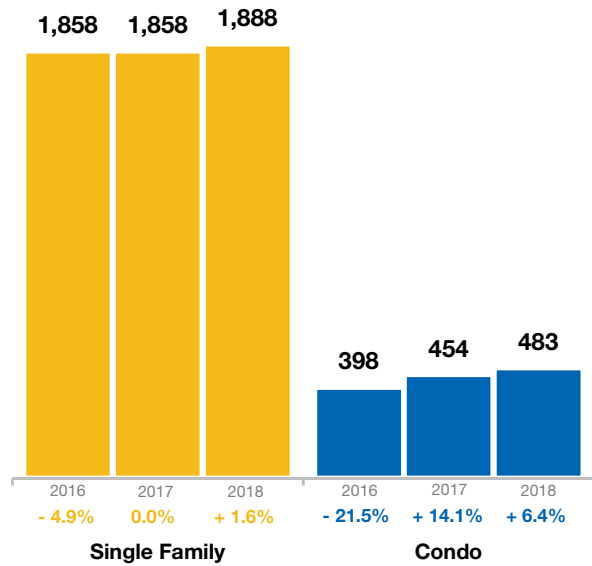
Key Metrics	Historical Sparkbars	7-2017	7-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		454	483	+ 6.4%	2,648	2,735	+ 3.3%
Median Sales Price		\$196,709	\$202,500	+ 2.9%	\$187,250	\$204,000	+ 8.9%
\$ Volume of Closed Sales (in millions)		\$99.6	\$116.4	+ 16.9%	\$588.8	\$658.4	+ 11.8%
Days on Market		52	39	- 25.0%	65	54	- 16.9%
Pending Sales		480	516	+ 7.5%	2,959	3,138	+ 6.0%
Months Supply		3.4	2.3	- 32.4%	--	--	--
New Listings		543	529	- 2.6%	3,647	3,624	- 0.6%
Homes for Sale		1,318	977	- 25.9%	--	--	--
Pct. of List Price Received		98.9%	99.5%	+ 0.6%	98.5%	98.9%	+ 0.4%
Affordability Index		197	180	- 8.6%	207	179	- 13.5%

NH Closed Sales

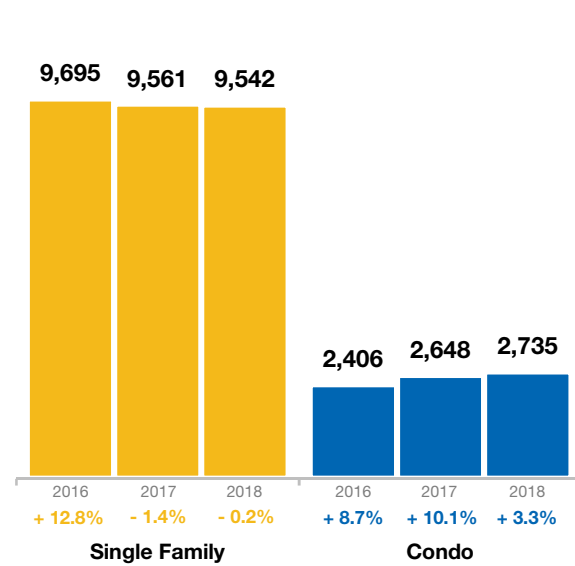
A count of the actual sales that closed in a given month.



July

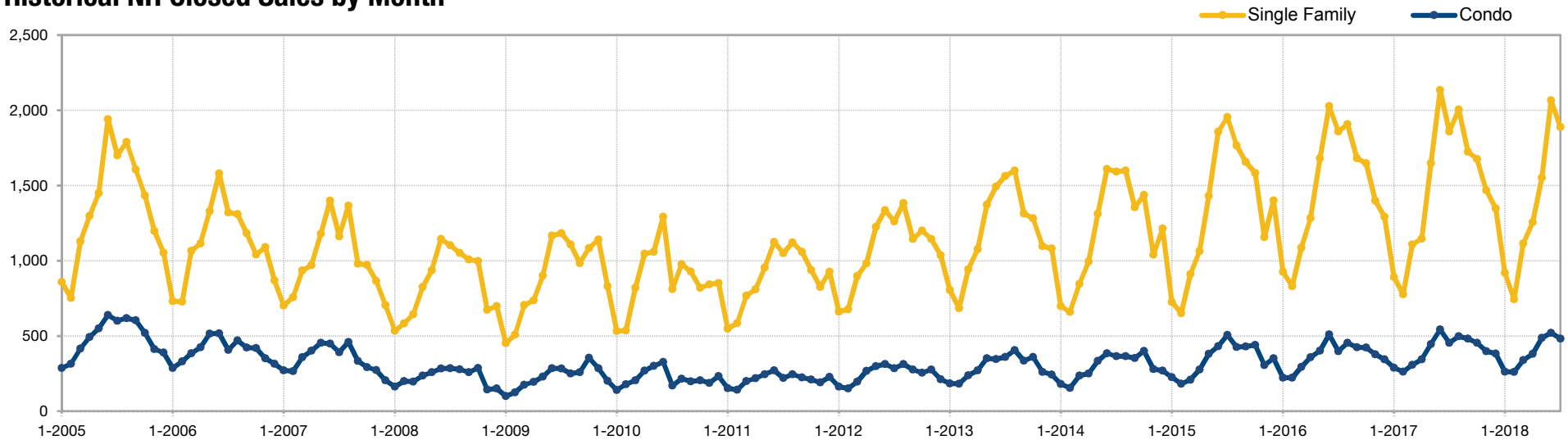


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	2,006	+5.1%	498	+9.7%
Sep-2017	1,724	+2.6%	482	+13.7%
Oct-2017	1,675	+1.6%	454	+7.3%
Nov-2017	1,468	+4.9%	399	+5.6%
Dec-2017	1,348	+4.3%	383	+11.0%
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	744	-4.1%	261	-0.8%
Mar-2018	1,115	+0.7%	339	+10.1%
Apr-2018	1,256	+9.6%	381	+10.4%
May-2018	1,553	-5.8%	488	+9.4%
Jun-2018	2,067	-3.1%	520	-4.2%
Jul-2018	1,888	+1.6%	483	+6.4%
12-Month Avg	1,480	+1.6%	413	+6.0%

Historical NH Closed Sales by Month

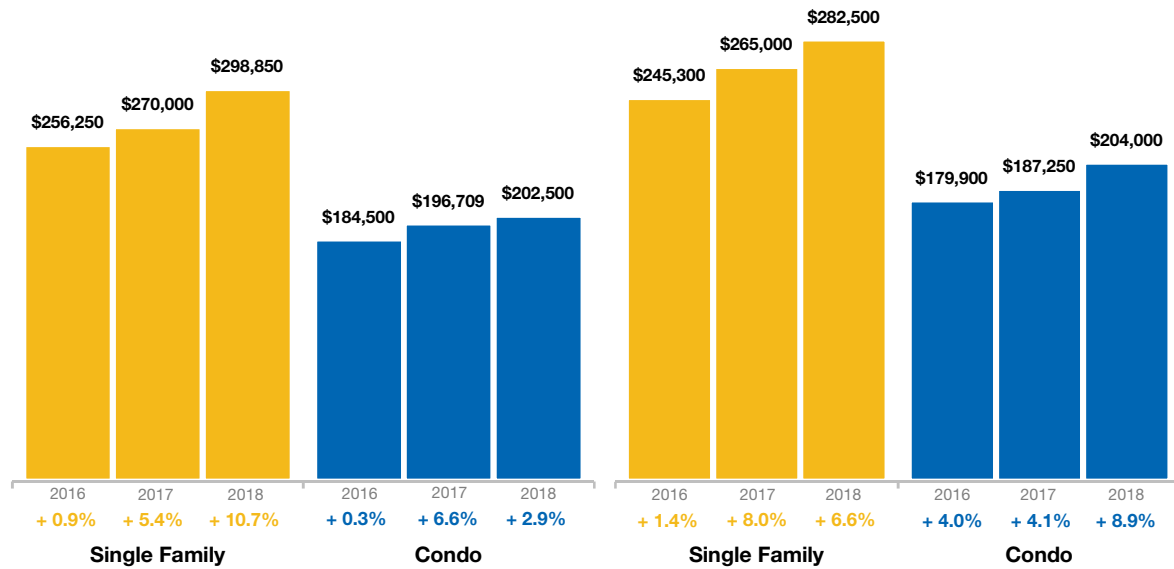


NH Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



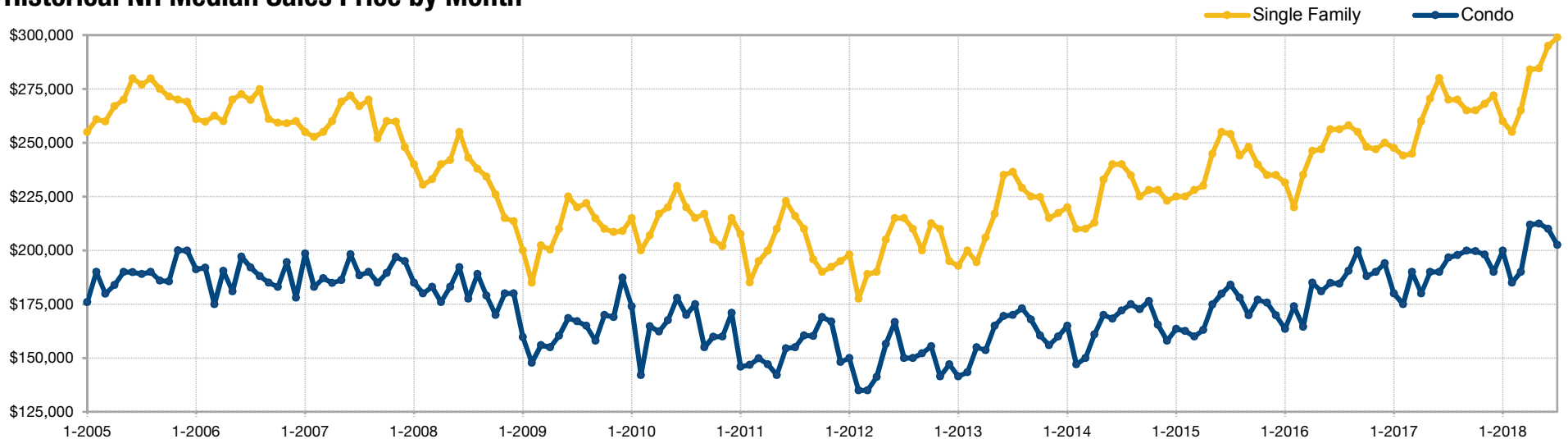
July



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	\$270,000	+4.7%	\$197,845	+3.9%
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$198,000	+4.2%
Dec-2017	\$272,000	+8.8%	\$190,000	-2.1%
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,000	+4.5%	\$185,000	+5.7%
Mar-2018	\$265,000	+8.2%	\$190,000	0.0%
Apr-2018	\$284,000	+9.2%	\$212,000	+17.8%
May-2018	\$284,500	+5.2%	\$212,450	+11.8%
Jun-2018	\$295,000	+5.4%	\$210,000	+10.5%
Jul-2018	\$298,850	+10.7%	\$202,500	+2.9%
12-Month Avg*	\$275,000	+5.8%	\$200,000	+5.3%

* Median Sales Price for all properties from August 2017 through July 2018. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

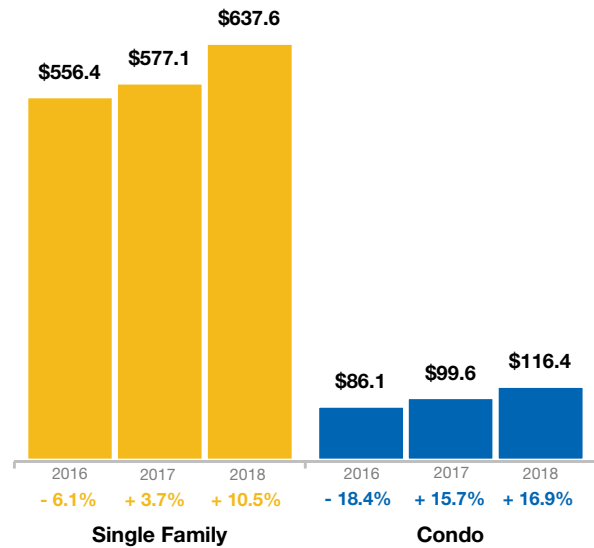


NH \$ Volume of Closed Sales

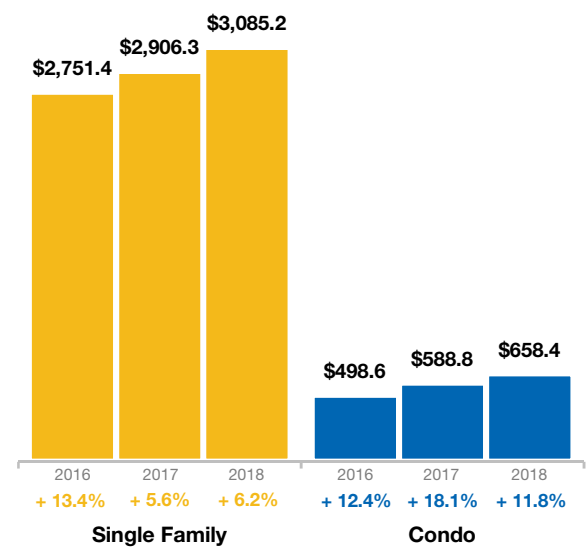
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



July



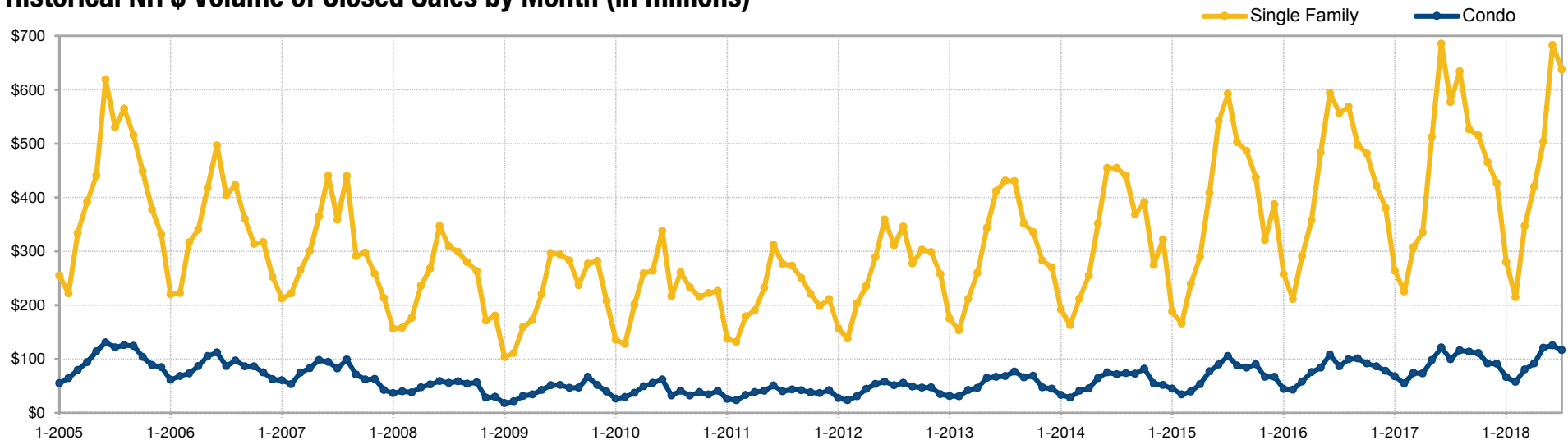
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	\$633.9	+11.5%	\$116.0	+16.3%
Sep-2017	\$526.2	+5.7%	\$113.5	+12.7%
Oct-2017	\$515.2	+7.0%	\$111.2	+21.0%
Nov-2017	\$465.2	+10.2%	\$91.6	+5.9%
Dec-2017	\$426.9	+12.2%	\$91.0	+16.5%
Jan-2018	\$279.8	+6.1%	\$66.2	-2.1%
Feb-2018	\$214.8	-4.6%	\$57.7	+5.7%
Mar-2018	\$346.8	+12.7%	\$80.4	+8.4%
Apr-2018	\$420.0	+25.3%	\$91.7	+25.4%
May-2018	\$503.4	-1.7%	\$120.7	+22.9%
Jun-2018	\$682.9	-0.3%	\$125.3	+3.1%
Jul-2018	\$637.6	+10.5%	\$116.4	+16.9%
12-Month Avg*	\$471.1	+7.5%	\$98.5	+13.0%

* \$ Volume of Closed Sales (in millions) for all properties from August 2017 through July 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

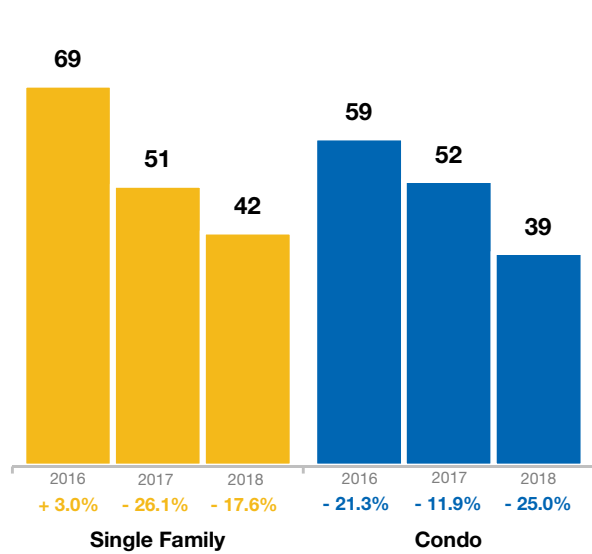


NH Days on Market

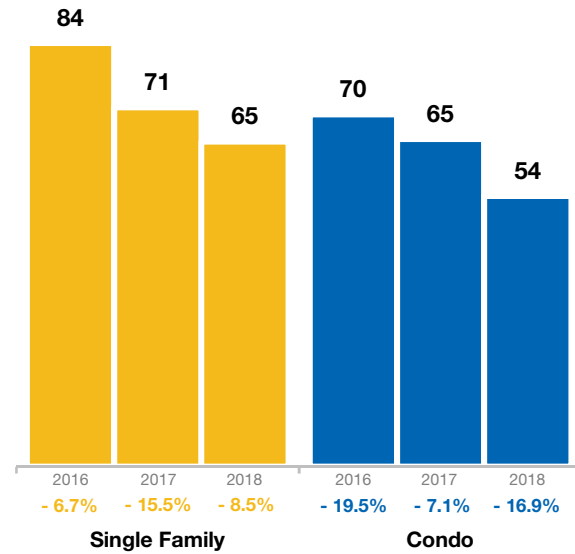
Average number of days between when a property is listed and when an offer is accepted in a given month.



July



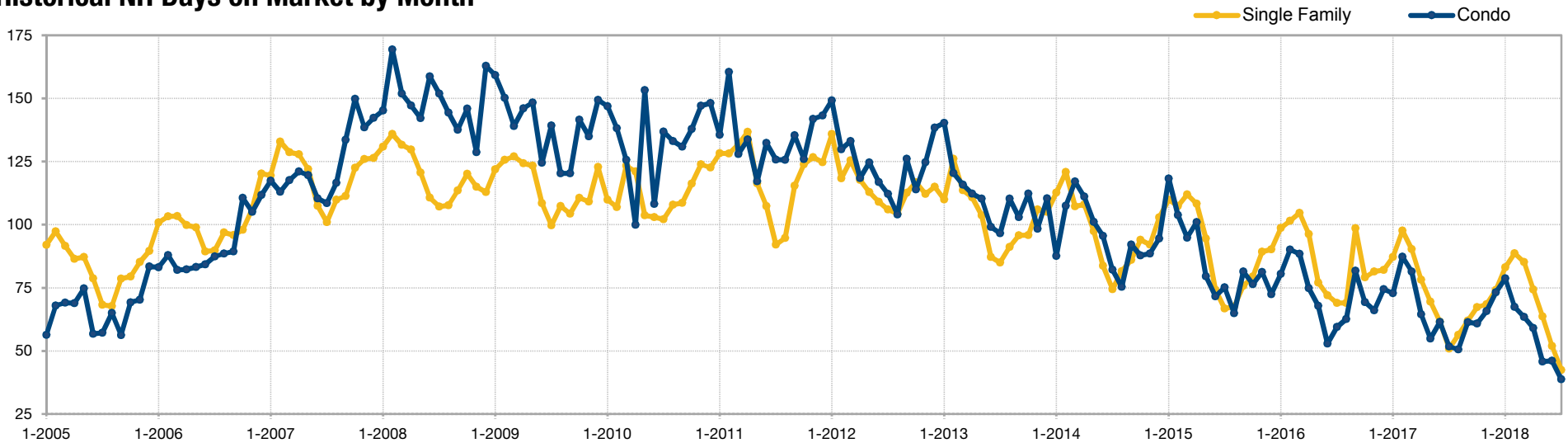
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	56	-18.8%	51	-19.0%
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	74	-9.8%	73	-1.4%
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	67	-23.0%
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-7.8%
May-2018	64	-8.6%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	42	-17.6%	39	-25.0%
12-Month Avg*	65	-15.0%	57	-15.1%

* Days on Market for all properties from August 2017 through July 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

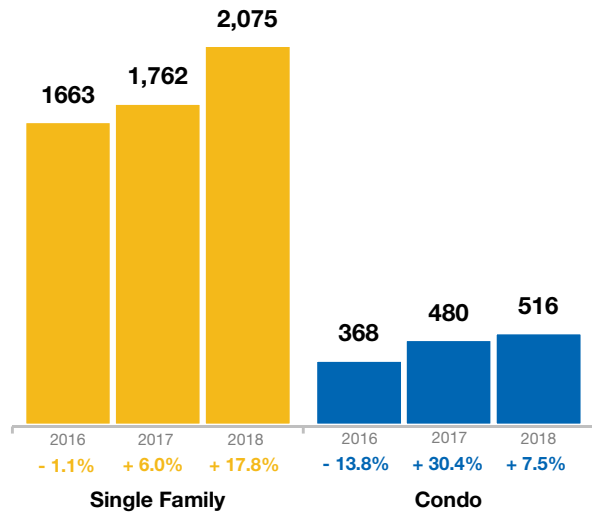


NH Pending Sales

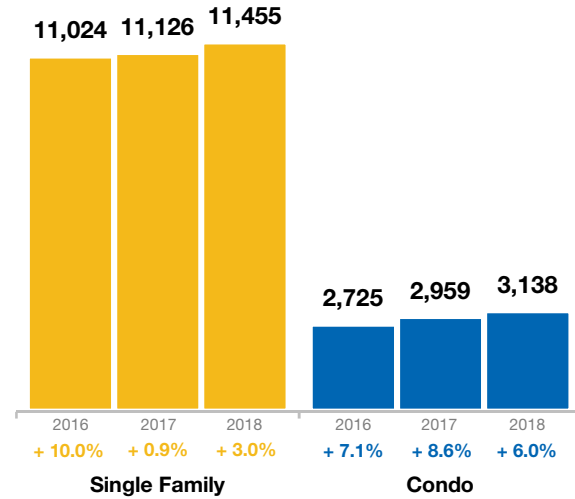
A count of the properties on which offers have been accepted in a given month.



July

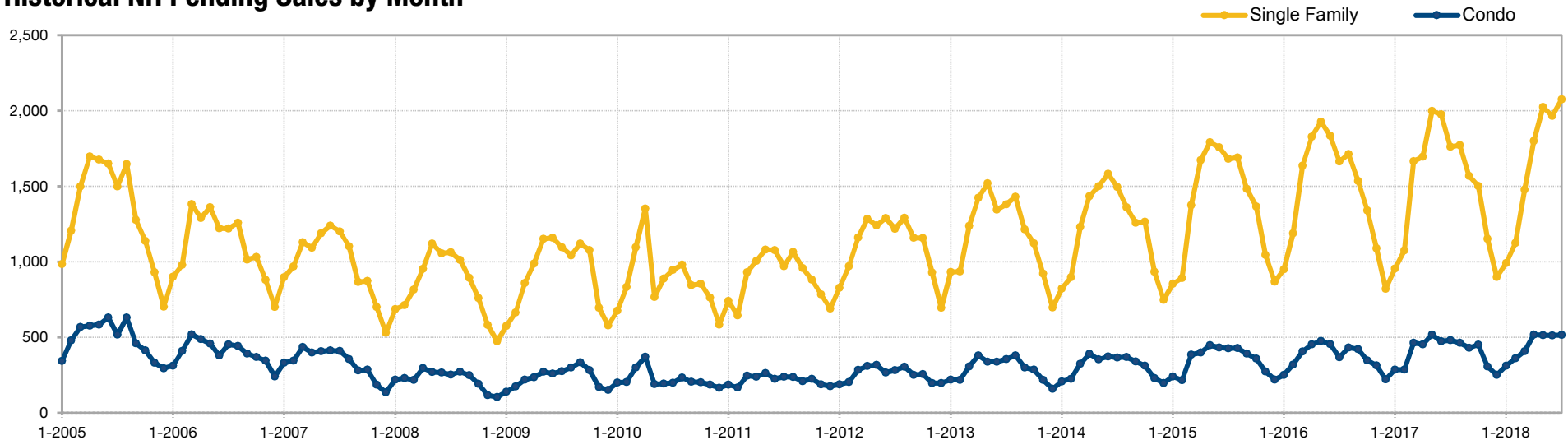


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	1,772	+3.4%	464	+7.4%
Sep-2017	1,567	+2.2%	430	+2.1%
Oct-2017	1,501	+12.0%	451	+30.3%
Nov-2017	1,152	+5.9%	306	-2.2%
Dec-2017	899	+9.5%	251	+13.6%
Jan-2018	991	+3.8%	312	+9.1%
Feb-2018	1,124	+4.7%	361	+26.2%
Mar-2018	1,477	-11.3%	407	-12.1%
Apr-2018	1,799	+6.1%	517	+14.1%
May-2018	2,024	+1.3%	513	-0.8%
Jun-2018	1,965	-0.5%	512	+8.0%
Jul-2018	2,075	+17.8%	516	+7.5%
12-Month Avg	1,529	+4.1%	420	+7.4%

Historical NH Pending Sales by Month

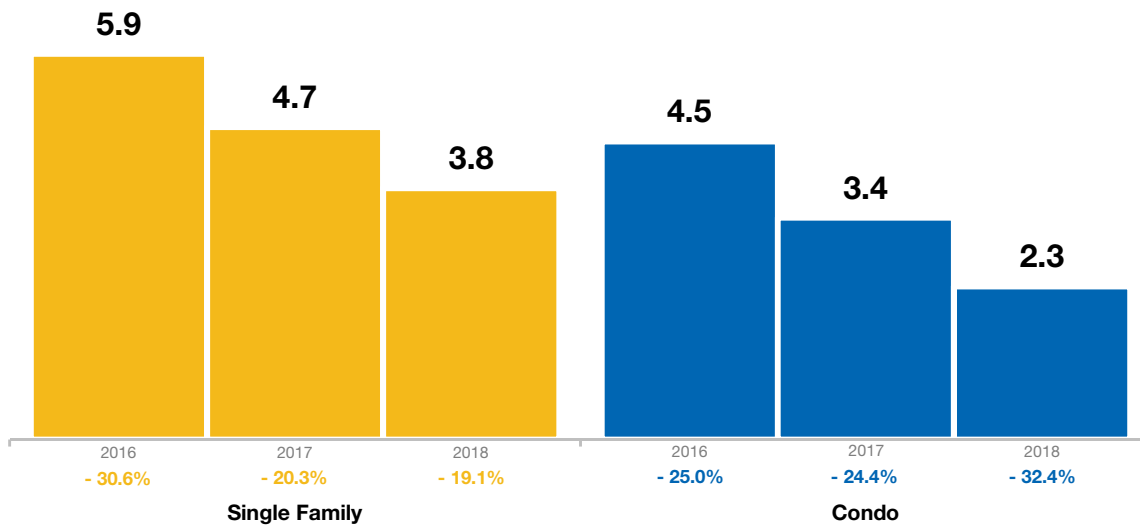


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



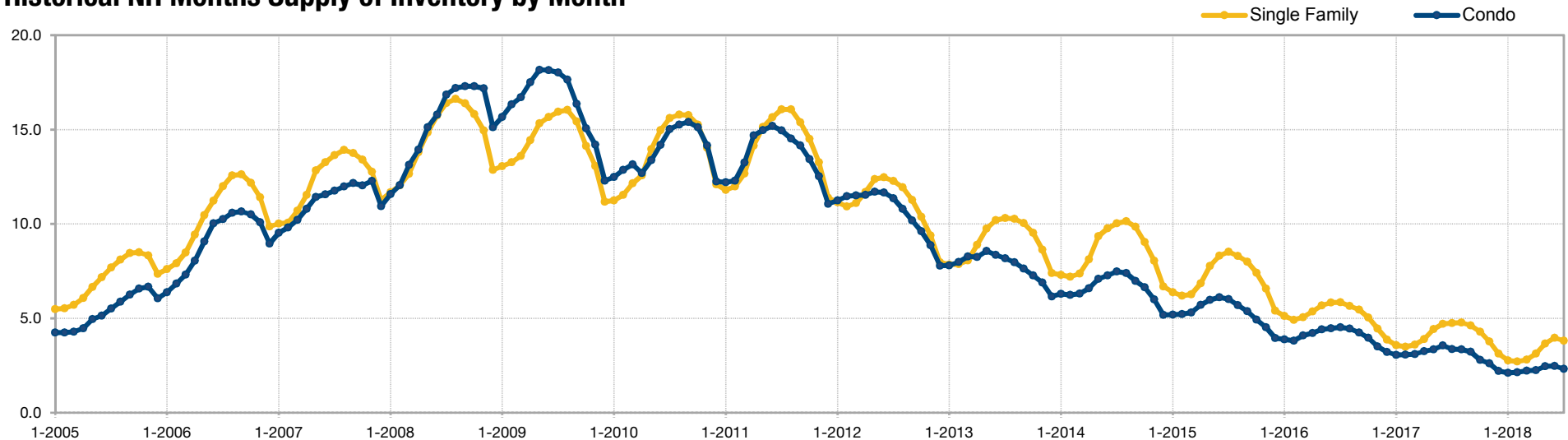
July



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	4.8	-15.8%	3.4	-24.4%
Sep-2017	4.6	-16.4%	3.2	-23.8%
Oct-2017	4.3	-14.0%	2.8	-30.0%
Nov-2017	3.8	-15.6%	2.6	-25.7%
Dec-2017	3.1	-20.5%	2.2	-31.3%
Jan-2018	2.8	-22.2%	2.1	-32.3%
Feb-2018	2.7	-22.9%	2.1	-32.3%
Mar-2018	2.8	-22.2%	2.2	-29.0%
Apr-2018	3.1	-20.5%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.0	-14.9%	2.5	-30.6%
Jul-2018	3.8	-19.1%	2.3	-32.4%
12-Month Avg*	3.6	-17.9%	2.5	-28.4%

* Months Supply for all properties from August 2017 through July 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

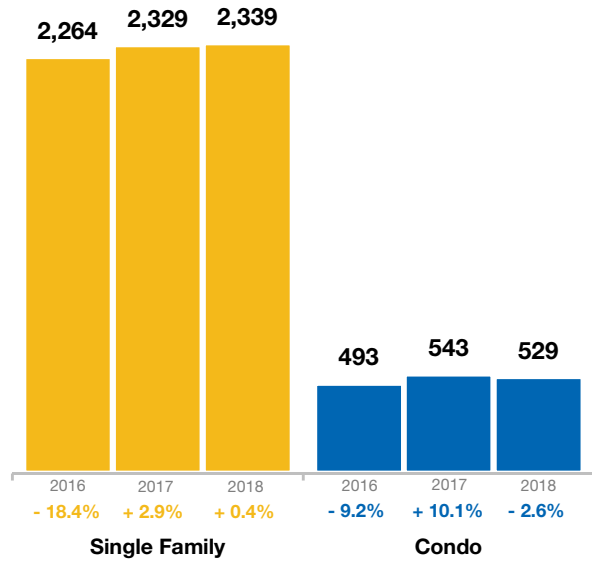


NH New Listings

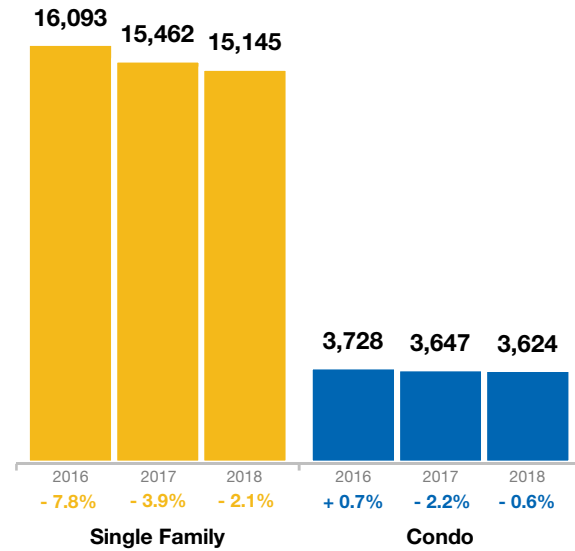
A count of the properties that have been newly listed on the market in a given month.



July

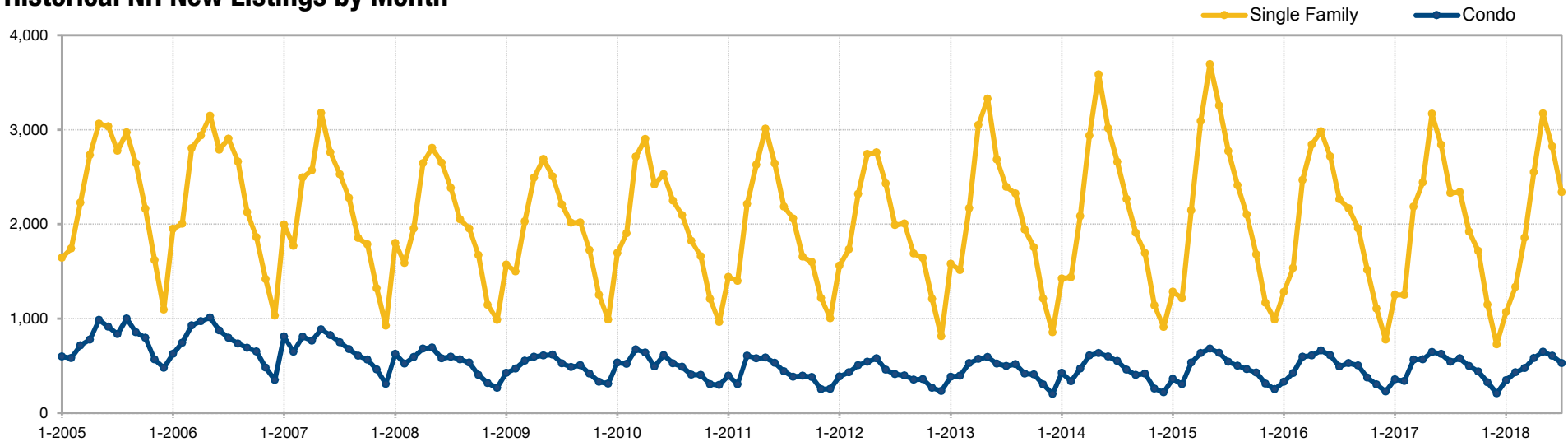


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	2,338	+7.8%	579	+9.2%
Sep-2017	1,920	-1.8%	498	-1.4%
Oct-2017	1,716	+13.1%	439	+17.1%
Nov-2017	1,149	+3.8%	326	+7.9%
Dec-2017	726	-6.6%	208	-8.8%
Jan-2018	1,069	-14.5%	348	-2.0%
Feb-2018	1,335	+6.8%	433	+27.4%
Mar-2018	1,857	-15.0%	476	-15.9%
Apr-2018	2,549	+4.4%	583	+2.5%
May-2018	3,172	+0.1%	648	+0.2%
Jun-2018	2,824	-0.5%	607	-3.2%
Jul-2018	2,339	+0.4%	529	-2.6%
12-Month Avg	1,916	+0.0%	466	+1.6%

Historical NH New Listings by Month

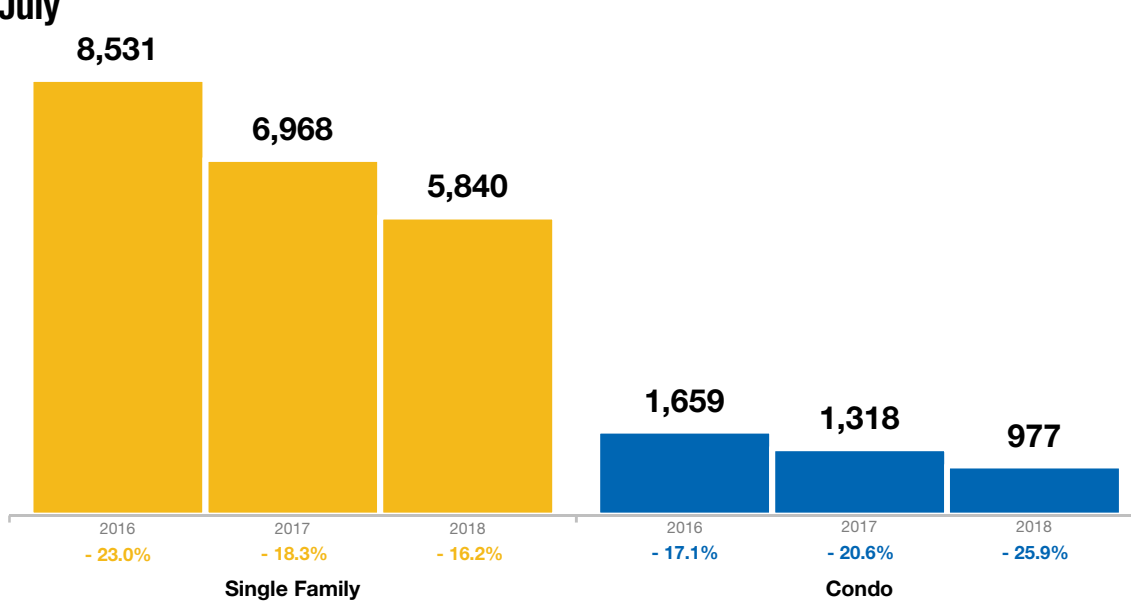


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

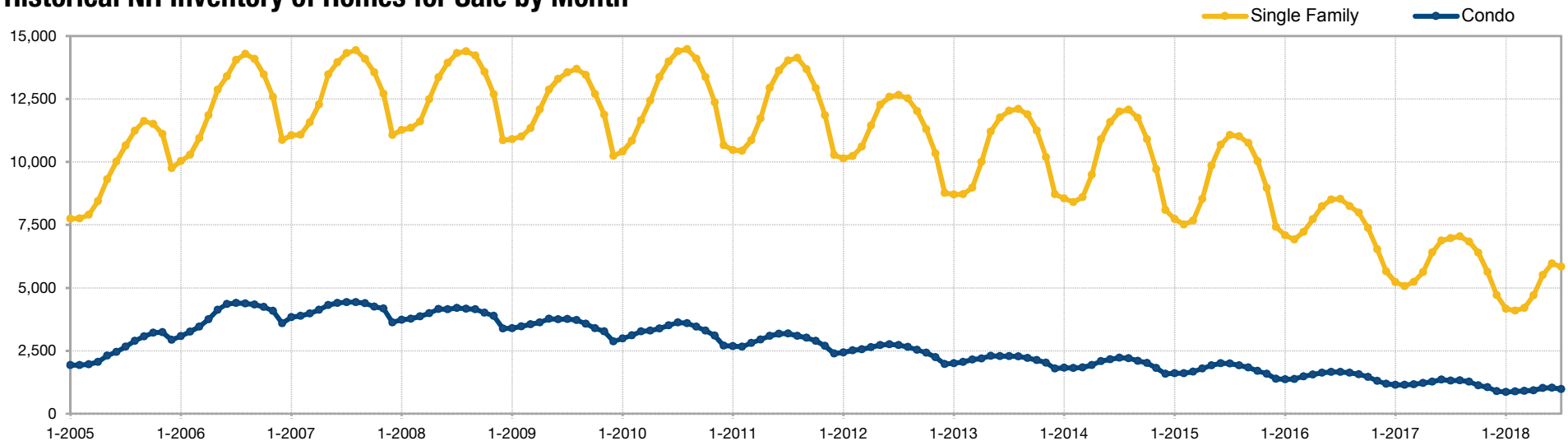


July



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	7,041	-14.6%	1,323	-19.0%
Sep-2017	6,833	-14.4%	1,277	-18.6%
Oct-2017	6,392	-13.3%	1,129	-22.8%
Nov-2017	5,633	-13.8%	1,056	-19.1%
Dec-2017	4,710	-16.7%	895	-25.1%
Jan-2018	4,169	-20.1%	861	-25.1%
Feb-2018	4,091	-19.3%	889	-22.3%
Mar-2018	4,204	-19.8%	909	-22.3%
Apr-2018	4,707	-16.3%	932	-23.9%
May-2018	5,510	-14.0%	1,019	-20.2%
Jun-2018	5,970	-13.2%	1,034	-24.0%
Jul-2018	5,840	-16.2%	977	-25.9%
12-Month Avg	5,425	-15.7%	1,025	-22.2%

Historical NH Inventory of Homes for Sale by Month



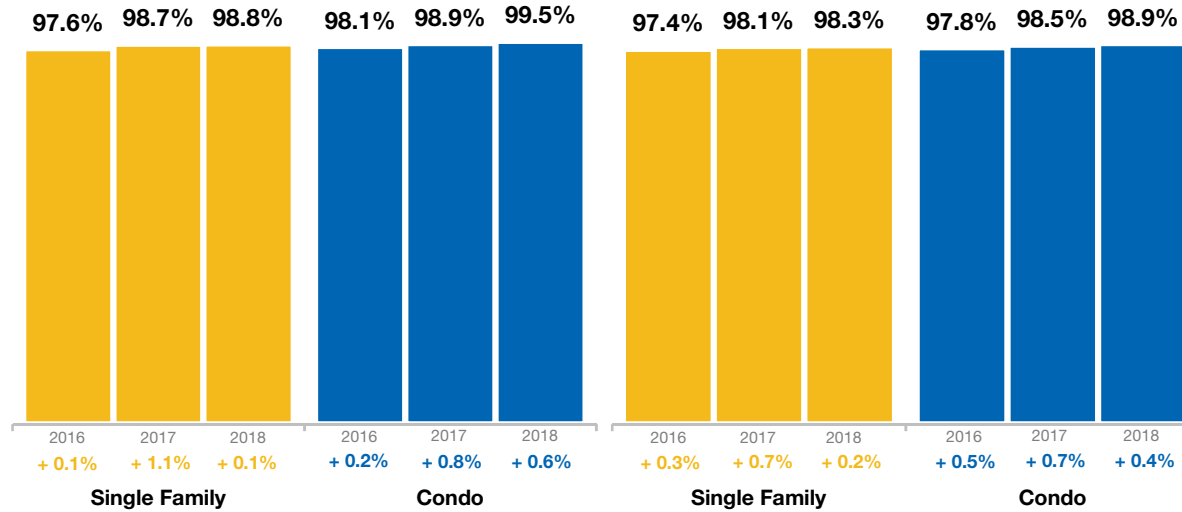
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

July

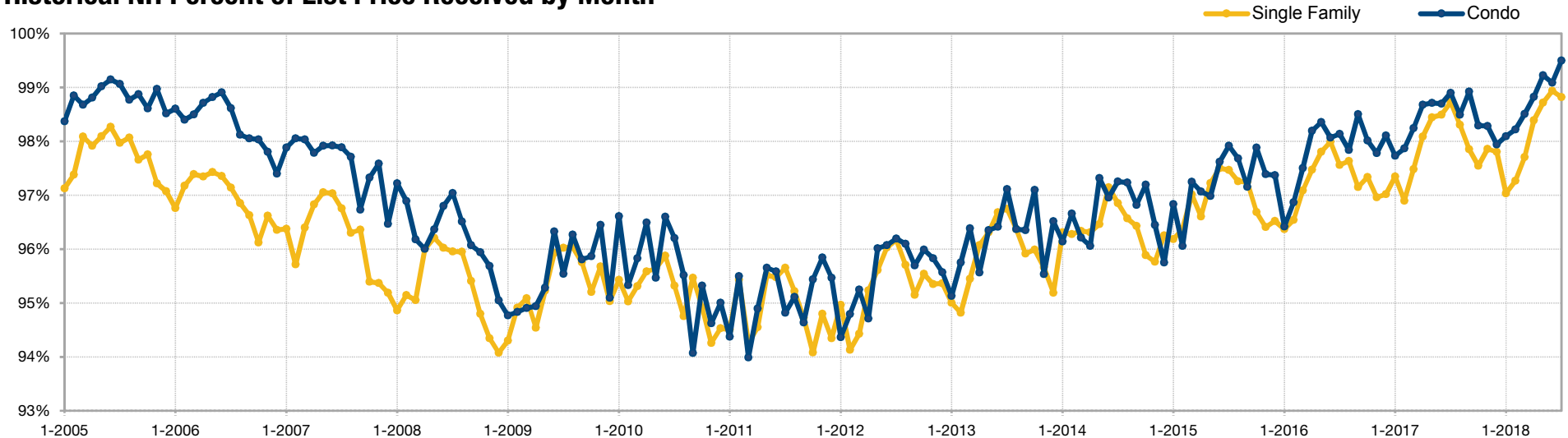
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.9%	+0.7%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.9%	+0.9%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	97.9%	-0.2%
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.3%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
12-Month Avg*	98.1%	+0.4%	98.7%	+0.4%

* Pct. of List Price Received for all properties from August 2017 through July 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



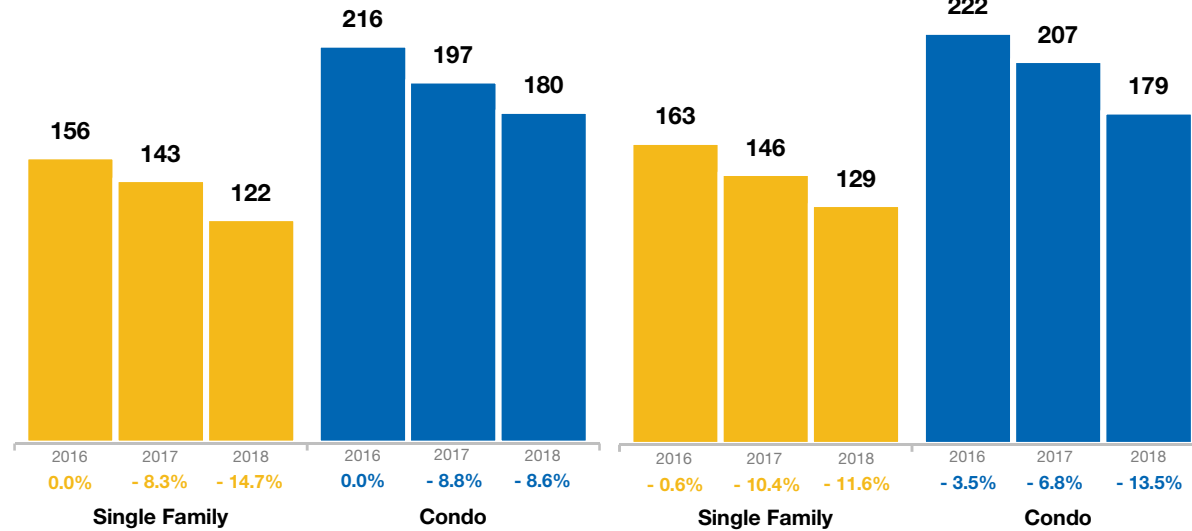
NH Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



July

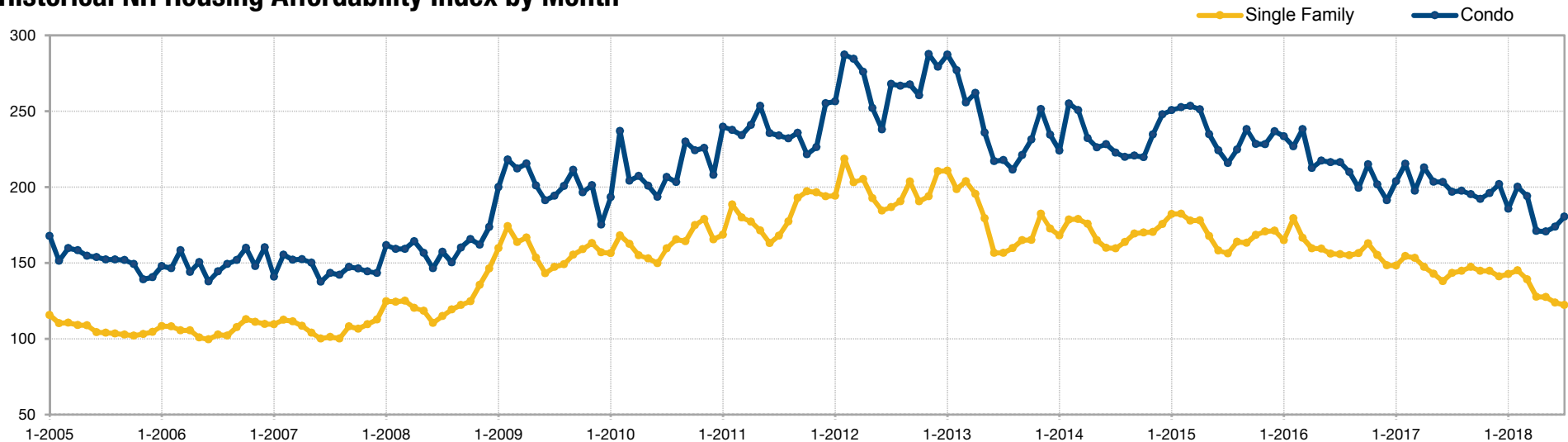
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Aug-2017	145	-6.5%	198	-5.7%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	196	-3.0%
Dec-2017	141	-4.7%	202	+5.8%
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	200	-7.0%
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	127	-11.2%	171	-15.8%
Jun-2018	124	-10.1%	174	-14.3%
Jul-2018	122	-14.7%	180	-8.6%
12-Month Avg*	138	-18.9%	150	-11.9%

* Affordability Index for all properties from August 2017 through July 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	7-2017	7-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		2,424	2,479	+ 2.3%	12,802	12,861	+ 0.5%
Median Sales Price		\$250,000	\$270,000	+ 8.0%	\$242,500	\$259,900	+ 7.2%
\$ Volume of Closed Sales (in millions)		\$684.6	\$761.5	+ 11.2%	\$3,533.0	\$3,783.1	+ 7.1%
Days on Market		51	42	- 17.6%	70	62	- 11.4%
Pending Sales		2,345	2,760	+ 17.7%	14,734	15,312	+ 3.9%
Months Supply		4.4	3.4	- 22.7%	--	--	--
New Listings		3,011	3,015	+ 0.1%	19,890	19,600	- 1.5%
Homes for Sale		8,559	7,055	- 17.6%	--	--	--
Pct. of List Price Received		98.6%	98.8%	+ 0.2%	98.0%	98.3%	+ 0.3%
Affordability Index		155	135	- 12.6%	160	141	- 11.9%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2017	7-2018	+ / -	7-2017	7-2018	+ / -	7-2017	7-2018	+ / -	7-2017	7-2018	+ / -	7-2017	7-2018	+ / -
Belknap	116	125	+ 7.8%	\$211,500	\$240,000	+ 13.5%	\$33.3	\$40.8	+ 22.5%	60	44	- 26.7%	117	138	+ 17.9%
Belknap Year-to-Date	623	591	- 5.1%	\$220,000	\$242,750	+ 10.3%	\$192.6	\$185.7	- 3.6%	87	67	- 23.0%	715	723	+ 1.1%
Carroll	117	93	- 20.5%	\$249,000	\$240,005	- 3.6%	\$36.6	\$35.9	- 1.9%	60	46	- 23.3%	148	143	- 3.4%
Carroll Year-to-Date	593	556	- 6.2%	\$228,650	\$240,503	+ 5.2%	\$187.3	\$191.4	+ 2.2%	112	96	- 14.3%	717	703	- 2.0%
Cheshire	93	112	+ 20.4%	\$185,000	\$204,000	+ 10.3%	\$20.4	\$25.1	+ 23.0%	62	63	+ 1.6%	97	126	+ 29.9%
Cheshire Year-to-Date	517	518	+ 0.2%	\$185,500	\$200,000	+ 7.8%	\$106.0	\$112.3	+ 5.9%	92	83	- 9.8%	589	620	+ 5.3%
Coos	42	47	+ 11.9%	\$118,500	\$106,500	- 10.1%	\$4.9	\$6.3	+ 28.6%	146	104	- 28.8%	46	61	+ 32.6%
Coos Year-to-Date	236	274	+ 16.1%	\$95,000	\$118,000	+ 24.2%	\$27.4	\$38.9	+ 42.0%	160	152	- 5.0%	283	307	+ 8.5%
Grafton	119	128	+ 7.6%	\$208,000	\$234,500	+ 12.7%	\$33.0	\$37.0	+ 12.1%	66	78	+ 18.2%	112	140	+ 25.0%
Grafton Year-to-Date	605	660	+ 9.1%	\$203,029	\$230,000	+ 13.3%	\$159.0	\$195.1	+ 22.7%	111	109	- 1.8%	733	783	+ 6.8%
Hillsborough	496	526	+ 6.0%	\$285,000	\$309,000	+ 8.4%	\$155.1	\$175.9	+ 13.4%	37	28	- 24.3%	440	510	+ 15.9%
Hillsborough Year-to-Date	2,532	2,593	+ 2.4%	\$282,688	\$299,900	+ 6.1%	\$784.6	\$844.0	+ 7.6%	51	47	- 7.8%	2,895	3,026	+ 4.5%
Merrimack	200	208	+ 4.0%	\$245,000	\$267,450	+ 9.2%	\$55.4	\$60.3	+ 8.8%	53	44	- 17.0%	184	222	+ 20.7%
Merrimack Year-to-Date	1,103	1,069	- 3.1%	\$241,700	\$259,900	+ 7.5%	\$287.6	\$304.3	+ 5.8%	71	63	- 11.3%	1,253	1,282	+ 2.3%
Rockingham	415	406	- 2.2%	\$353,000	\$389,950	+ 10.5%	\$165.1	\$181.7	+ 10.1%	40	35	- 12.5%	404	433	+ 7.2%
Rockingham Year-to-Date	2,108	2,054	- 2.6%	\$348,450	\$371,900	+ 6.7%	\$843.8	\$868.9	+ 3.0%	54	48	- 11.1%	2,495	2,515	+ 0.8%
Strafford	193	173	- 10.4%	\$257,493	\$282,000	+ 9.5%	\$55.4	\$58.2	+ 5.1%	46	33	- 28.3%	158	207	+ 31.0%
Strafford Year-to-Date	925	903	- 2.4%	\$240,000	\$270,000	+ 12.5%	\$244.6	\$272.2	+ 11.3%	55	54	- 1.8%	1,070	1,070	0.0%
Sullivan	67	70	+ 4.5%	\$169,000	\$155,000	- 8.3%	\$18.0	\$16.4	- 8.9%	95	72	- 24.2%	56	95	+ 69.6%
Sullivan Year-to-Date	319	324	+ 1.6%	\$169,000	\$160,000	- 5.3%	\$73.3	\$72.4	- 1.2%	124	98	- 21.0%	376	426	+ 13.3%
Entire State	1,858	1,888	+ 1.6%	\$270,000	\$298,850	+ 10.7%	\$577.1	\$637.6	+ 10.5%	51	42	- 17.6%	1,762	2,075	+ 17.8%
Entire State Year-to-Date	9,561	9,542	- 0.2%	\$265,000	\$282,500	+ 6.6%	\$2,906.3	\$3,085.2	+ 6.2%	71	65	- 8.5%	11,126	11,455	+ 3.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	7-2017	7-2018	+ / -	7-2017	7-2018	+ / -	7-2017	7-2018	+ / -	7-2017	7-2018	+ / -	7-2017	7-2018	+ / -
Belknap	27	26	- 3.7%	\$149,200	\$170,000	+ 13.9%	\$4.6	\$5.5	+ 19.6%	115	52	- 54.8%	45	25	- 44.4%
Belknap Year-to-Date	153	143	- 6.5%	\$169,300	\$170,000	+ 0.4%	\$31.0	\$30.9	- 0.3%	98	74	- 24.5%	181	168	- 7.2%
Carroll	25	19	- 24.0%	\$150,000	\$195,000	+ 30.0%	\$4.4	\$3.7	- 15.9%	75	95	+ 26.7%	32	22	- 31.3%
Carroll Year-to-Date	128	148	+ 15.6%	\$170,000	\$183,450	+ 7.9%	\$25.6	\$31.3	+ 22.3%	100	91	- 9.0%	150	159	+ 6.0%
Cheshire	7	6	- 14.3%	\$143,900	\$173,950	+ 20.9%	\$1.2	\$1.1	- 8.3%	96	101	+ 5.2%	4	9	+ 125.0%
Cheshire Year-to-Date	38	53	+ 39.5%	\$142,450	\$159,900	+ 12.2%	\$6.4	\$9.0	+ 40.6%	95	93	- 2.1%	39	75	+ 92.3%
Coos	1	2	+ 100.0%	\$215,000	\$336,250	+ 56.4%	\$0.2	\$0.7	+ 250.0%	60	168	+ 180.0%	7	5	- 28.6%
Coos Year-to-Date	9	15	+ 66.7%	\$395,000	\$325,000	- 17.7%	\$3.0	\$4.5	+ 50.0%	103	120	+ 16.5%	17	15	- 11.8%
Grafton	29	40	+ 37.9%	\$143,900	\$162,500	+ 12.9%	\$5.7	\$8.3	+ 45.6%	113	70	- 38.1%	48	52	+ 8.3%
Grafton Year-to-Date	253	269	+ 6.3%	\$150,000	\$170,000	+ 13.3%	\$44.9	\$55.8	+ 24.3%	135	91	- 32.6%	308	313	+ 1.6%
Hillsborough	170	179	+ 5.3%	\$200,000	\$202,500	+ 1.3%	\$37.1	\$40.4	+ 8.9%	32	24	- 25.0%	149	177	+ 18.8%
Hillsborough Year-to-Date	904	903	- 0.1%	\$182,700	\$198,500	+ 8.6%	\$188.6	\$199.4	+ 5.7%	42	38	- 9.5%	993	1,037	+ 4.4%
Merrimack	38	40	+ 5.3%	\$188,950	\$172,000	- 9.0%	\$7.1	\$7.1	0.0%	32	35	+ 9.4%	42	47	+ 11.9%
Merrimack Year-to-Date	207	202	- 2.4%	\$162,900	\$179,950	+ 10.5%	\$36.0	\$37.8	+ 5.0%	69	42	- 39.1%	227	226	- 0.4%
Rockingham	126	135	+ 7.1%	\$239,900	\$285,000	+ 18.8%	\$34.0	\$42.8	+ 25.9%	46	39	- 15.2%	125	145	+ 16.0%
Rockingham Year-to-Date	826	832	+ 0.7%	\$233,800	\$263,000	+ 12.5%	\$230.8	\$257.1	+ 11.4%	55	50	- 9.1%	891	954	+ 7.1%
Strafford	27	34	+ 25.9%	\$168,000	\$177,900	+ 5.9%	\$4.6	\$6.5	+ 41.3%	30	25	- 16.7%	22	29	+ 31.8%
Strafford Year-to-Date	117	144	+ 23.1%	\$161,000	\$175,000	+ 8.7%	\$20.3	\$27.4	+ 35.0%	47	36	- 23.4%	134	162	+ 20.9%
Sullivan	4	2	- 50.0%	\$210,750	\$108,700	- 48.4%	\$0.7	\$0.2	- 71.4%	307	33	- 89.3%	6	5	- 16.7%
Sullivan Year-to-Date	13	26	+ 100.0%	\$180,000	\$177,500	- 1.4%	\$2.4	\$5.2	+ 116.7%	307	79	- 74.3%	19	29	+ 52.6%
Entire State	454	483	+ 6.4%	\$196,709	\$202,500	+ 2.9%	\$99.6	\$116.4	+ 16.9%	52	39	- 25.0%	480	516	+ 7.5%
Entire State Year-to-Date	2,648	2,735	+ 3.3%	\$187,250	\$204,000	+ 8.9%	\$588.8	\$658.4	+ 11.8%	65	54	- 16.9%	2,959	3,138	+ 6.0%