

# The Future of Housing in NH: Innovation, Affordability, and Breaking the Myths

**Heather McCann,** Managing Director, Engagement, Policy & Communications

New Hampshire Housing September 2025



## We promote, finance, and support housing solutions for the people of NH.

- Financed 1,646 units of multifamily rental housing in FY'24
- Monitored operations of thousands of rental housing units financed by NH Housing
- Administered federally funded rental assistance for 9,000 households statewide
- Helped 1,081 families purchase a home in FY'24



#### **ENGAGEMENT • POLICY • COMMUNICATIONS**

- Publications, reports, and data
- Video content and fact sheets
- Conferences and webinars
- Technical assistance, community engagement support
- InvestNH Municipal Planning & Zoning Grants







## New Hampshire home prices remain high, even as market begins to cool

New Hampshire home prices up, but so are listings, inventory

### Report: New Hampshire 12th most expensive state for rent

NH Real Estate Market Holding Strong Despite Signs Of Cooling Off Across Country

New Hampshire home prices hit an all-time record high amid housing shortage

New Hampshire housing market positive indicators inch up, but affordability still out of reach

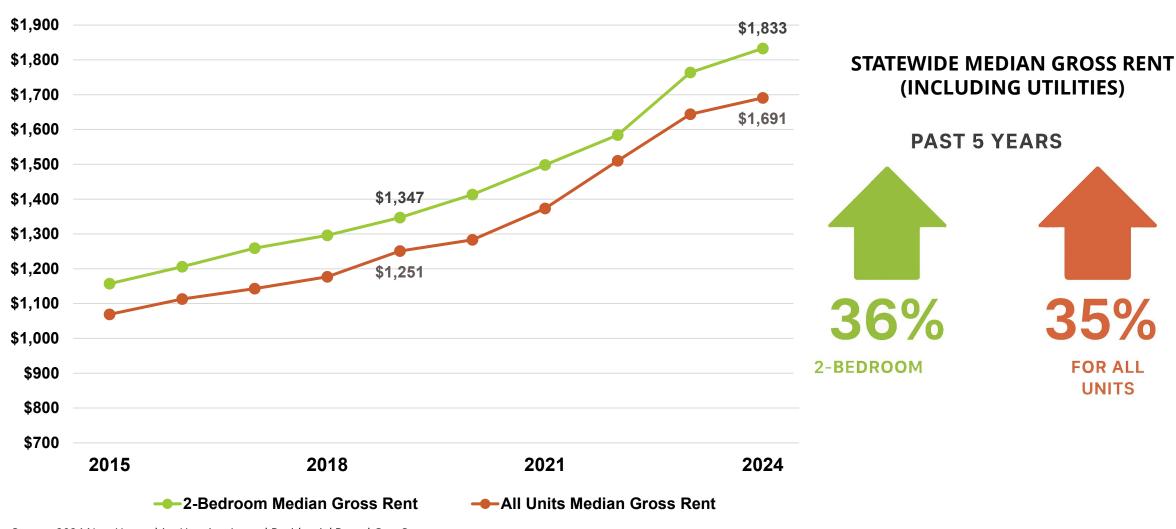
New Hampshire median home price sets new record

Home sales are ticking up — New and more are coming to market

New Hampshire home prices hit all-time record high



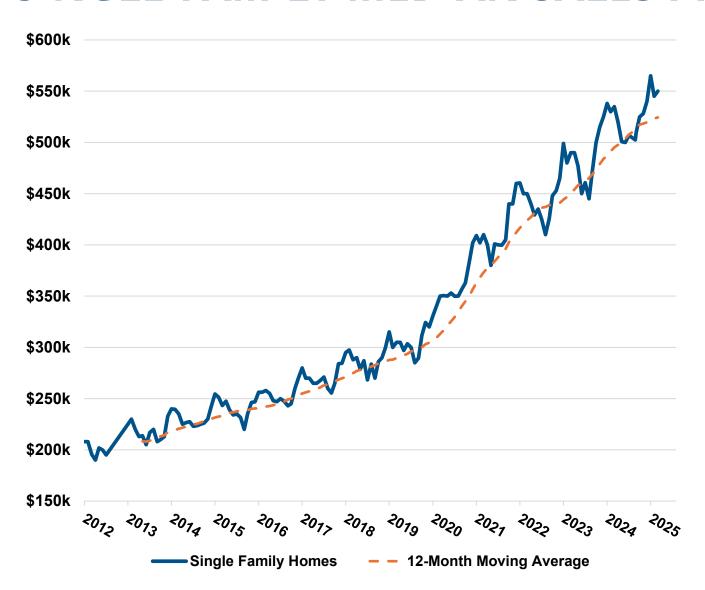
#### **MEDIAN GROSS RENTAL COST**



Source: 2024 New Hampshire Housing Annual Residential Rental Cost Survey



#### SINGLE-FAMILY MEDIAN SALES PRICE







#### SINGLE-FAMILY MEDIAN SALES PRICE

#### HOUSING AFFORDABILITY IN NEW HAMPSHIRE

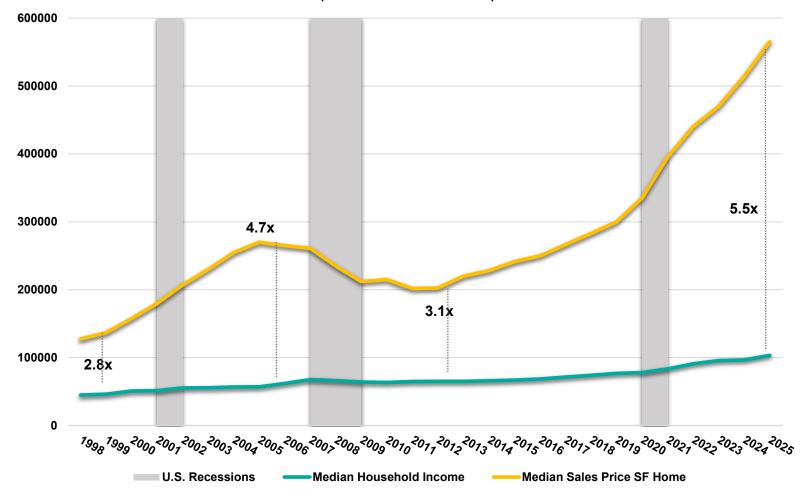
**AS OF JUNE 2025** 

MEDIAN SALE PRICE FOR A SINGLE-FAMILY HOME \$565,000 RECORD HIGH

\$182,000
TO AFFORD
STATE STATE



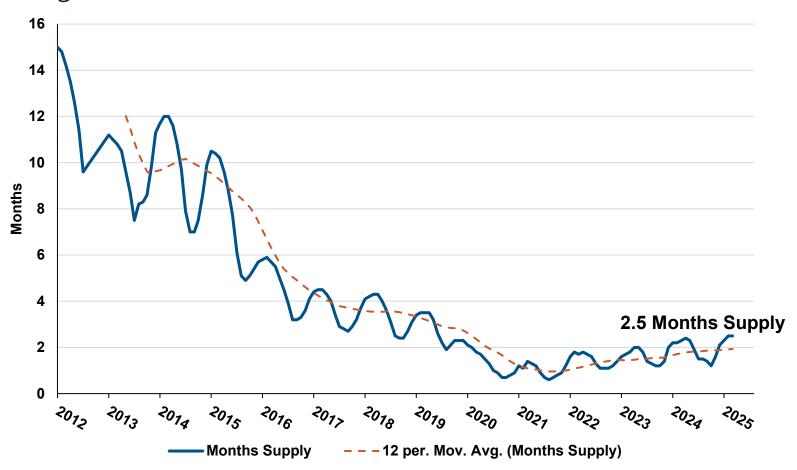
#### Median household income and median house price of single family homes in NH (in current U.S. dollars)





#### SINGLE-FAMILY HOUSING INVENTORY

**Months Supply** indicates the number of months it would take to sell the current inventory of homes at the current sales pace, with no new listings added.



#### August

2025: 2.5 months

2024: 2.3 months

2023: 1.8 months

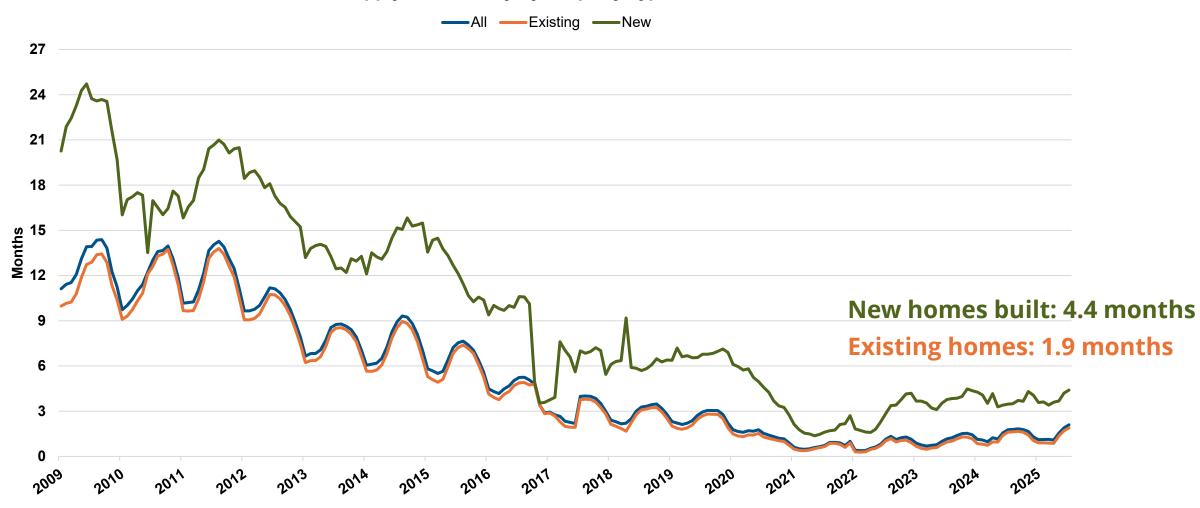
2022: 1.7 months

Less than 6 months of inventory is a seller's market.

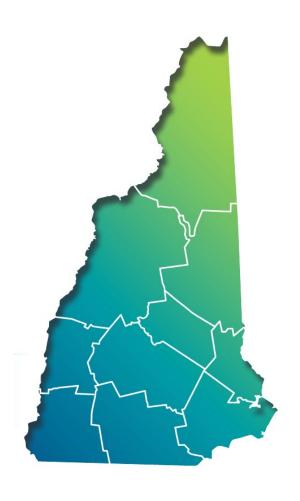


#### SINGLE-FAMILY HOUSING INVENTORY

NH Months Supply of Inventory by Property Type, Years 2009-Present



#### WHY AFFORDABLE HOUSING MATTERS



- Helps attract and retain workers
- Keeps schools and essential services strong
- Allows older residents to remain in their communities
- Prevents families from leaving and younger generations from being priced out
- Drives economic growth, stability, and overall quality of life



#### PROGRESS MADE, BUT THE WORK MUST CONTINUE...

- Homes are staying on the market a bit longer, but higher-priced new construction is contributing, and affordability has not improved.
- Recent regulatory and zoning reforms have passed, but it's still too early to know whether they'll make the local approval process easier.

We need to focus on actions that break down barriers to housing creation and expand the supply of affordable and diverse homes!



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